

# xSale - Accelerate Your Sales

# **Key Features**

### mDoc - Mobile based Daily Call Record

Be dynamic and efficient in your marketing initiatives

## Efficient SalesForce Management

Get the best out of your existing team

### Organized Product Management

Manage your products at your fingertips; Search, view, add or delete any product whenever you wish

Optimized Marketing initiatives - Discount and Sample Management

Say Thank you to your valuable Customers in optimized way

Decision making Reports (on targets & Achievement)

Hit the target and run before time

# **Invoice Management**

Bring transparency and accuracy in your business.

Territory/Depot Management

Manage your locations in optimized manner

# <u>Web Portal Features</u>-Order Processing

By clicking a few buttons with minimum effort xSale will complete order collection in no time, thus will bring maximum result and more available time to reach new customer for your MRs.



Getting the right technological support at the right time for your company is must in this world of competition. xSale is just the right kind of solution that can keep you ahead of time. You just need to plug the services into your business operation and get the high-tech services straightway.

xSale improves accuracy of the order processing steps, quick invoices and stocks. The web portal gives you the benefit of having all the information about your Sales forces and your customers which leads to a better customer management and facility to offer them gratuity if you wish.

xSale allows your MR's more time to explore more potential clients. By this solution you can evaluate your employee's performance quickly and easily which allows you to take the perfect decision and get the best team for your company to grow in sales. By this dynamic and useful feature xSale helps your business to go to the level where you always wanted.

- xSale is an online based mobile application to accelerate your sales. It helps to expand your market and customer base through overcoming all geographic barriers.
- xSale enables your company to collect orders online from customer and at the same time it will boost your sales force performance to a significant level through the use of mobile and internet technologies.
- xSale aims to improve your overall business performance by bringing proficiency, accuracy and transparency in the sales and order collection process and at the same time xSale enables you to take right decisions at right time.
- 'xSale' helps you managing unlimited products and product groups at your figure tips. It eliminates paper work and paper base tracking by taking advantage of online order management like order sending, orders tracking, view personalized achievement report on mobile, call record etc.

xSale is very easy and simple to use vet very powerful and flexible. xSale allows you to have more time for the market, will reduce your operational cost and empower them to devote more time to the core business. Your Sales Force (MR's for Pharmaceutical Companies) can submit the daily orders, dailv call record and prescription information instantly from anytime anywhere. By doing this they have more time to visit more potentials and also they can go to more chemist shops which will increase the sell significantly.





# Services, Features and Benefits

#### Automated Order Collection

Take an order within few seconds, with minimum click and less mistakes. Sales force can place order online and offline through mobile application.

#### View order Status

Keep track of all the orders that are submitted, have gone through or pending etc. Sales force can view order delivery status online anytime and if required he is able to response the answer of customer's query.

## Sync with serve

Stay sync always with central product data and make the best use of it.

### **Record Daily call**

Keep all the history of calling or meeting any potentials for promoting your product (or keeping record).

#### Sales report for Sales Force

Keep yourself running ahead of time by checking all the targets and achievements set for you and how much you have fulfilled.

#### **Product Search/View**

Search any product by typing the key letters very efficiently and conveniently.

#### Potential lead search/View

Search all the potential leads in your database and view what update you have with minimum effort.

The mobile application runs in low edition (low price) mobile platform (e.g. Nokia-2700 classic). One can use his/her existing phone for it.

For more information on our products or services please visit us on the Web at: www.i2gether.com



# xSale – Ultimate solution for your business

xSale automates the sales cycle completely and comprehensively. It serves the purpose of reducing labor cost since this solution is capable of completing a number of tasks performed by employees quickly and easily.

By using xSale, this online based mobile application, the Sales Force (MR) is no longer need any trip or call to office to update orders.

This solution keeps history of all the customers, their orders, all the products, daily call records, store rooms updates, discount and sample gifts, and all these keep the business up and running faster than ever.

# Less Time, Less Hassle ... More Sell, More Profit

xSale allows to devote more time to the core business. The Sales Force (MRs for Pharmaceutical Companies) have more time to visit more potentials and also they can go to more chemist shops which will increase the sales significantly. xSale helps the account department with clarity and transparency through quick invoice generation and keeps them up to date always. The marketing & sales department have effective and timely managed information about product promotion through potential lead visit by MR, thus they can analyze and take better strategies on it. xSale is easy to use hence, allows everyone to do their job quickly and efficiently. As a result, it allows to focus on important activities which helps the company to grow bigger and become more successful.

# Offered Benefits

## For Management

- Overall improved business performance
- Availing elegant solution in economic price
   Improved and efficient process for order to
- delivery cycle
  - Improved proficiency, accuracy and reduced Errors in the work flows
  - Make right decision at right time to accelerate sales
  - Reduce cost and Payroll
    Take right decision at right time
- For Sales Force (MR)
- Anytime anywhere instant submission of daily sales, potential lead visit, chemist visit, prescription survey etc.
- Perform activities online easily and quickly
- Stay synched always with latest updates of products etc
- be more dynamic & efficient
  - Invoice & Stock Management - Be accurate always in invoices with discount facility and stock with aid of updated data and automation
  - Update the stock automatically for the orders
- processed
  Marketing & Sales Management
  - Obtain market data instantly and Analyze on time
     Stay updated and make proper strategic and executive decisions/plans well ahead

# Services Available

Technical Support Installation and Setup Maintenance Application Support Guaranteed Warranty



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